



Fund Portrait

Nordea 1 – Nordic Equity Small Cap Fund

ISIN: LU0278527428 (BP-EUR) / LU0351546048 (BI-EUR)

Highlights

- Small cap companies offer exposure to Nordic economies that are innovation driven, transparent and supported by stable political background
- The investment universe consists of Nordic-listed companies with a market capitalization typically below EUR 2.5 bn



Asset Management at Nordea

As an active investment manager, Nordea Asset Management manages asset classes across the full investment spectrum and aims to serve its clients in every market condition. Nordea's success is based on a sustainable and unique multi-boutique approach that combines the expertise of specialized internal boutiques with exclusive external competences allowing us to deliver alpha in a stable way for the benefit of our clients. Furthermore, we've put a lot of emphasis on launching outcome – as opposed to benchmark – oriented investment solutions whose basis, "stability investment philosophy", is designed to meet clients' risk appetite and needs.

The Nordea 1 – Nordic Equity Small Cap Fund has been managed internally since launch. The lead portfolio manager and the co-portfolio manager are part of the Nordic, Finnish and Swedish Equities Team, which is based in Stockholm. The team stands for bottom up and research driven analysis running focused equity portfolios with a strong conviction level, a large active share and a preference for quality companies with strong cash flow generation.

Why invest in Nordic equities?

Over the last ten years the **Nordic region has enjoyed more robust growth than the broader Eurozone**. Founded on strong and healthy balance sheets, and in some cases even budget surpluses, this Nordic trend is set to continue. Furthermore, the stable political and technologically friendly environment has been positive for the region's companies contributing to the overall growth.

For the long-term investor, **Nordic equities (small & large) have returned a higher performance compared to European equities**. The Nordea 1 – Nordic Equity Small Cap Fund invests in the equity markets of Sweden, Finland, Norway and Denmark which offer strong sector diversification.

Small vs. large caps

While larger Nordic companies are more global and export oriented, **small cap companies allow investors to tap directly into the strong domestic economies**.

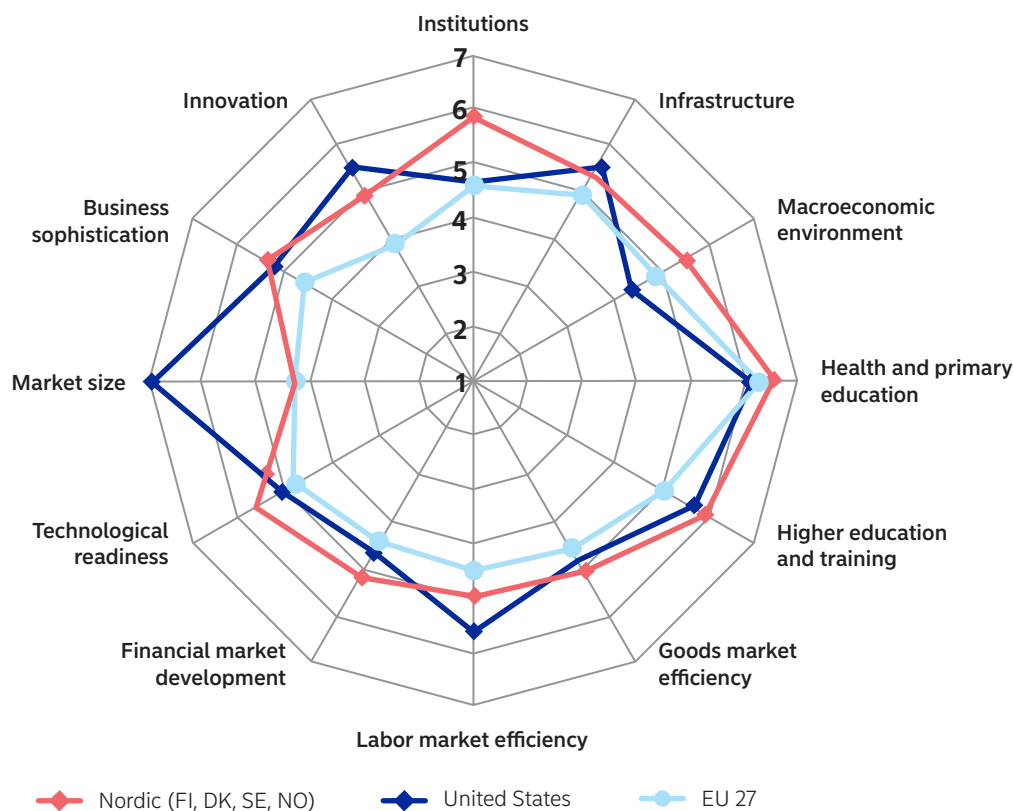
A distinctive feature of small cap is that they are less exposed to financials, especially banks.

In addition, analysts mainly focus on large and liquid companies and therefore smaller companies tend to be less analysed. As a result, **good opportunities are often overlooked by the market players**.



Mats J. Andersson

With this fund, we give you the opportunity to take advantage of the growth potential of one of the world's most forward looking, innovative and prosperous regions.



Source: World Economic Forum Global Competitiveness Report 2010 – 2011.

Strong foundation for the future

Nordic region and companies are well equipped to meet future challenges and positioned to generate sustainable growth.

In several surveys, the Nordic region is rated highly in terms of innovation, education as well as in research and development. Indeed, these are important pillars that are building the foundation for a successful future. According to the latest World Economic Forum Global Competitiveness report, the Nordic countries have outpaced most European countries in terms of innovation, infrastructure, education etc... Even when compared to the United States the region fares well.

Investment process & philosophy

The investment universe consists of companies with a market capitalisation typically below EUR 2.5 bn, which includes around 650 stocks. The fund will actively cover approximately 150 companies. As liquidity can be an issue in the small cap market, risk diversification is of utmost importance, and the **portfolio** will, therefore, be **highly diversified**.

The fund mainly follows a fundamental bottom-up approach when investing, while sector and country allocation is secondary. As the small cap universe is less covered, **company visits** (~200 per year) are a **vital source of information**. Value style

equities account for a predominant portion of the portfolio which results in a more **defensive bias**. The fund invests in high quality and transparent companies with clear business models, management investing in their companies, attractive valuations and price catalysts. The portfolio does not track the benchmark, but monitors it. This allows a high degree of **freedom in selecting the best investment ideas**.

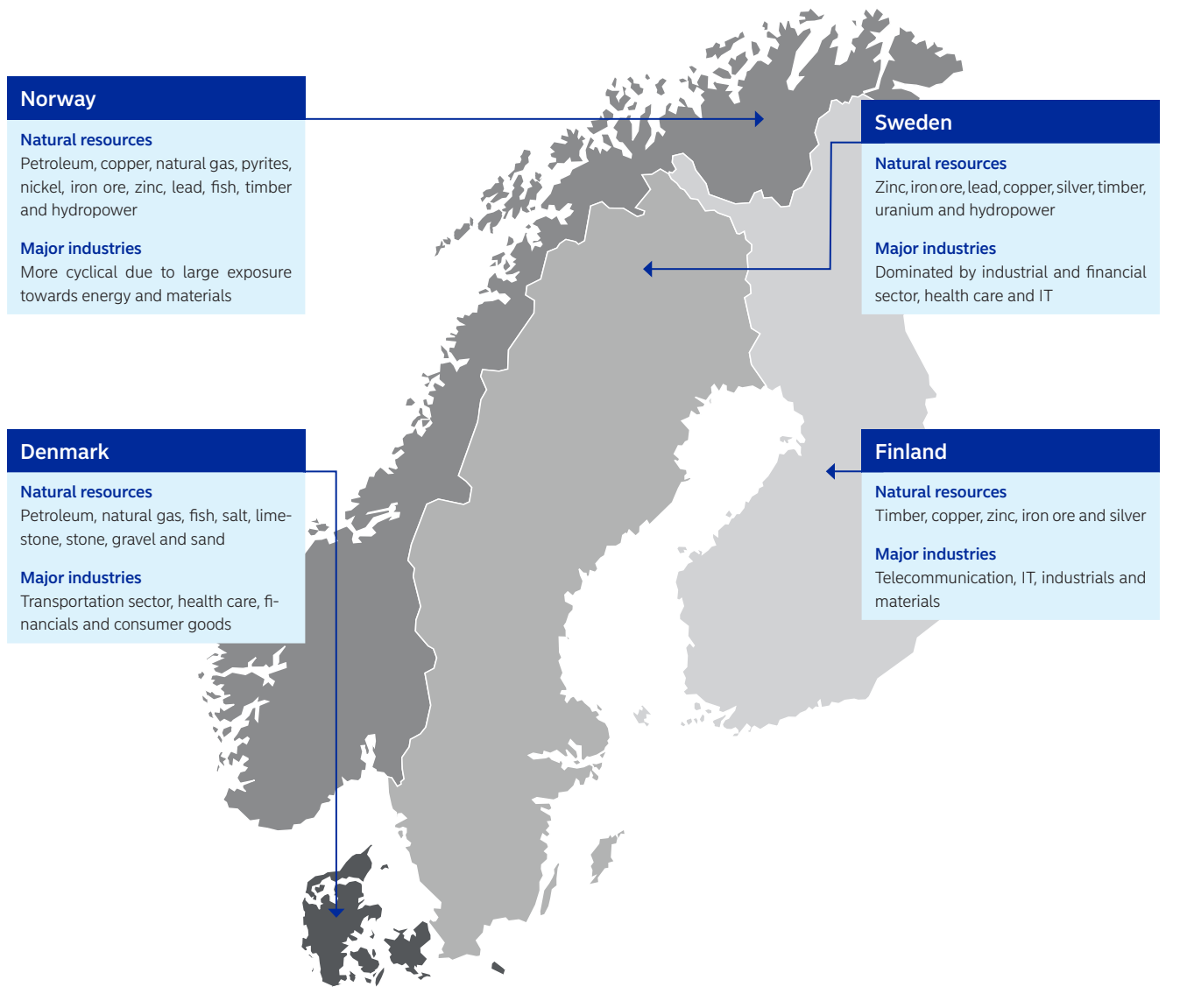
The fund is managed by an experienced team. It is very stable, with the lead fund manager (Mats J. Andersson) having managed Nordic equities since 1998. The team is based in Stockholm and cooperates with local portfolio managers based in Helsinki, Bergen and Copenhagen.

We know the Nordic markets very well

Nordea is the leading financial services group in the Nordic region with a wide spread of corporate relationships. We can leverage our strong market position, both when developing competitive insights about industries and companies in the region and when researching Nordic companies, where our critical mass gives us a clear advantage.

Profile of the Nordic region

A broad variety of natural resources and industries



Outstanding track record

The team has managed small caps for 20 years. The Nordea 1 – Nordic Equity Small Cap Fund was launched in 2007, and it follows the strategy of a Finnish fund managed by the same managers since 1998.

Nordea 1 – Nordic Equity Small Cap Fund	
Fund manager	Nordic, Finnish and Swedish Equities Team
Fund domicile	Luxembourg
ISIN codes*	LU0278527428 (BP-EUR) LU0351546048 (BI-EUR) ¹
Annual management fees	1.50 % p.a. (BP-EUR) 1.00 % p.a. (BI-EUR) ¹
Base currency	EUR
Reference index	Carnegie Small CSX Return Nordic
Launch dates	15.01.2007 (BP-EUR) 01.04.2008 (BI-EUR) ¹

Risks

Please be aware that there are risks associated with investing in this sub-fund. For further details, please refer to the Key Investor Information Document, which is available as described in the disclaimer at the end of this document.

To find out more, visit our local microsite:

nordea.ch/NordicEconomies

nordea.lu/NordicEconomies

nordea.co.uk/NordicEconomies



*Other share classes may be available in your jurisdiction. 1) BI-EUR share class: only for distribution towards institutional clients. Minimum investment amount: EUR 75,000 (or the equivalent).

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The updated list of distribution agents in Italy, grouped by homogeneous category, is available from the distributors themselves, at State Street Bank International GmbH – Succursale Italia, branches (located in the main towns of each region), BNP Paribas Securities Services – Succursale di Milano, Banca Sella Holding S.p.A, Banca Monte dei Paschi di Siena S.p.A., Allfunds Bank S.A., Succursale di Milano, Société Générale Securities Services S.p.A. and on the website www.nordea.it. Any requests for additional information should be sent to the distributors. **Before investing, please read the prospectus and the KIID carefully.** We recommend that you read the most recent annual financial statement in order to be better informed about the fund's investment policy. **The prospectus and KIID for the sub-funds have been published with Consob. 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